

# eClinicalWorks

**Media Contact:**

Heather Caouette

eClinicalWorks

508-836-2700

Heather.c@eclinicalworks.com

**FOR IMMEDIATE RELEASE**

**SALUD FAMILY HEALTH CENTERS SELECTS eCLINICALWORKS  
UNIFIED EMR/PM SOLUTION**

*More than 100 Providers Select Integrated System to Streamline Operations  
Between 10 Federally Qualified Community Health Center Locations*

**WESTBOROUGH, Mass.—April 14, 2008**—eClinicalWorks™, a market leader in ambulatory clinical systems, announced today that Salud Family Health Centers, the largest Federally Qualified Community Health Center (FQHC) in Colorado outside of Denver, has purchased licenses of eClinicalWorks unified electronic medical records (EMR) and practice management (PM) solution. This software will support more than 100 providers to streamline practice operations between nine geographically dispersed locations from patient check-in to check-out.

“Salud was looking for a clinical system that would not only provide electronic health records but also manage the business side of the practice,” said Jerry Brasher, executive director of Salud Family Health Centers. “Chronic disease management is a critical part of patient care for many of Salud patients. With the use of eClinicalWorks, Salud will strengthen a provider’s ability to monitor and appropriately address any changes in a patient’s disease status.”

Salud operates nine clinics and one administrative and training center in north central and northeastern Colorado. Salud’s services are arranged to respond to the multiple aspects of care, including primary care, dental and mental health. eClinicalWorks has enhanced its product according to the stringent reporting and billing requirements that apply to FQHCs, helping to ensure there is no interruption in the funding that supports their work. Using eClinicalWorks EMR/PM, Salud will streamline internal processes between practice locations and promote patient safety. Salud also plans to implement eClinicalWorks Enterprise Business Optimizer (eBO), which uses meta-data to give the practice more flexibility through the creation of customized reports and by performing clinical and financial analysis.

“Federally Qualified Health Centers, like Salud, offer quality care to patients under strict guidelines, and with an emphasis on clinical and financial reporting,” said Girish Kumar Navani, CEO and co-founder of eClinicalWorks. “Salud’s selection of eClinicalWorks is a validation of our strategy and the work we have completed in this area.”

### **About Salud Family Health Centers**

The Salud system provides a full spectrum of high-quality, comprehensive, culturally competent, primary medical and dental care, including obstetrics and out-patient care to more than 66,000 residents and migrant and seasonal farm workers in northcentral and northeast Colorado. Salud also operates a mobile clinic, which serves to increase access to health care by migrant and seasonal farm workers. Salud currently provides more than 225,000 patient visits and is also a significant employer in northern Colorado with over 400 employees. For more information, please visit [www.saludclinic.org](http://www.saludclinic.org).

### **About eClinicalWorks**

eClinicalWorks is a privately held leader in the ambulatory clinical systems market. The company's unified electronic medical record (EMR) and practice management (PM) solutions are proven for every market segment: large practice groups, including Massachusetts eHealth Collaborative (MAeHC), Electronic Health Records of Rhode Island (EHRRI) and the New York City Department of Health and Mental Hygiene, as well as medium, small and solo practices regardless of specialty. With an established customer base of 3,200 customers across all 50 states, eClinicalWorks has been awarded multiple top industry honors including being named to the Inc. 500 in 2007, Best in KLAS in 2006, 2005 and 2004, and a top solution by TEPR for four consecutive years. Based in Westborough, Mass., eClinicalWorks has additional offices in New York City and Alpharetta, Ga. More information on eClinicalWorks can be found at [www.eclinicalworks.com](http://www.eclinicalworks.com) or by calling 866-888-MYCW.

###

*eClinicalWorks is a trademark of eClinicalWorks, LLC. All other trademarks or service marks contained herein are the property of their respective owners.*